

North Carolina Telecommunications Industry Association Convention Committee

The Committee met on January, 2004 at North State Communications in High Point, NC.

Present were: John Wicker, Lexcom Telephone; Brenda Dougherty, Sprint; Candy Finley, BellSouth; Herb Long, Ellerbe Telephone; Hayden McKenzie, North State; John Wengert (via conference call), Star TMC; Tom Brady, Catena Networks; ; Jim Humphrey, Tyco Electronics Power; Richard Royal, Nortel Networks; Earl Hester, TC&H Supply; Richard Yates, Network Op. Consulting; Tommy Nelson, Power and Telephone; Hal Carnes, CBW, Board Liaison; Charles Pickelsimer, Citizens Telephone, Board Liaison; Elizabeth Hester and Exec. Director Carole Woodward. Absent: Stacy Hale, ALLTEL; Todd Murphy, US LEC; Stan Pace, Verizon South; Mike Coltrane, CT Communications, Board Liaison.

Chairman Wicker called the meeting to order, and thanked North State Communications for hosting the meeting.

Old Business – From the financial report discussions at the previous meeting, Associate members were to discuss the disposition of \$5,340 proceeds from the sponsorship of their reception and golf tournament. The overall event failed to meet its budget by approximately \$5,000. The consensus was to move these funds from the Associates' Hospitality Hosts fund into the Convention's General Fund in order to balance the financial report.

Committee Structure – Jim Humphrey presented a proposed 2004 Convention Committee structure listing 16 sub committees, a chairman and vice chairmen for each. The structure was grouped into 5 Operating Committees and the following Committee members were identified as sub committee chairs. The structure was approved upon motion by Earl Hester, seconded by Richard Yates. The Operating Committee Chairs are to identify responsible persons in each area and report those to Chairman Wicker and Executive Director Woodward by January 28.

1. Golf Committee – Herb Long
 - Beverage Carts Both Tournaments – Hal Carnes, Brenda Dougherty
 - Trophies, Signs, etc. - John Wengert
 - Tennis Tournament – Hayden McKenzie
 - Associate Golf Tournament Monday – Jim Humphrey
 - Associate Membership – Tom Brady
2. Convention Special Activities – Charles Pickelsimer, III
 - Convention Activities – Earl Hester, Richard Yates, Todd Murphy
 - Convention Entertainment – Charles Pickelsimer and Hayden McKenzie
 - Bingo and Door Prizes – Stan Pace and Candy Finley
 - Convention Speakers – Richard Royal
3. Hotel Contract – Brenda Dougherty
 - Food at Convention – Brenda Dougherty
 - Mixed Beverages – Hal Carnes
4. Sponsorship – Tommy Nelson
 - Corporate Sponsorships – Herb Long, John Wengert, Charles Pickelsimer, Stacy Hale
 - Hole Sponsors for NCTIA Tournament – Herb Long, John Wengert
 - Associates – Richard Royal, Jim Humphrey
5. Communications / Media - John Wengert
 - Registration – Candy Finley, Frances Carr, Elizabeth Hester

Ballantyne Contract – The proposed 2004 Contract for Ballantyne Resort was shared with Brenda Dougherty and Richard Royal as requested last meeting, and also Chairman Wicker and Herb Long, as there were concerns regarding the golf contract. Herb Long and Jim Humphrey will travel to Ballantyne to discuss the golf contract. Any comments regarding the Contract should be submitted to Executive Director Woodward prior to January 27, as the Contract will be signed on January 28.

Theme, Potential Topics and Speakers - The changing business model of telecom at the Starting Line was discussed as a theme, with possible speakers: NASCAR official, banking (Charlotte – Queen City), financial, revenues, Treasurer Richard Moore, Economic Development, Panthers, Basketball Team, and NCUC issues.

The next meeting will be Thursday, March 25, 2004 hosted by Nortel Networks in RTP.